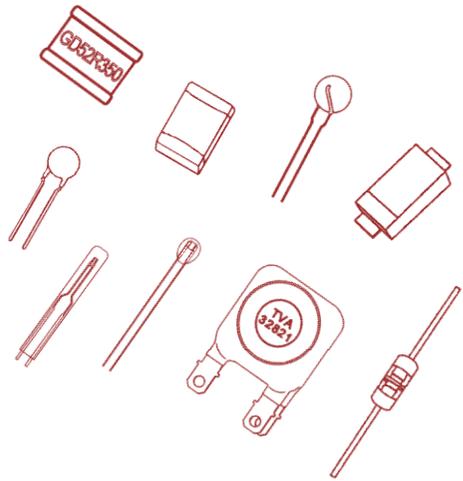




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THINKING ELECTRONIC INDUSTRIAL CO., LTD.
LEGAL PERSON BRIEFING SESSION
2022 Q2

2022/9/26

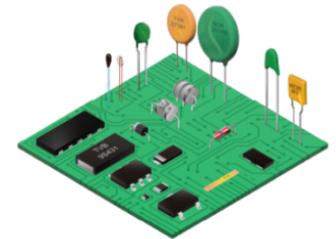


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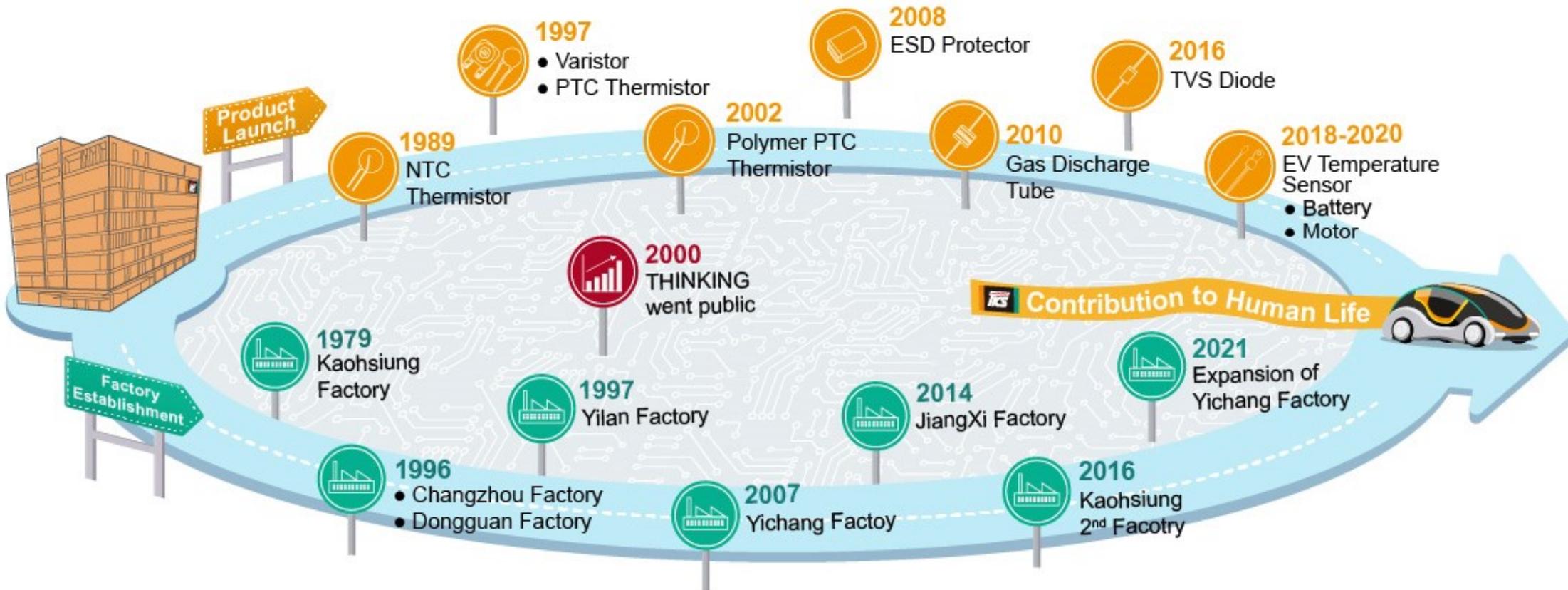
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Milestone





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Factories of THINKING

Yichang Factory



Major Product



Changzhou Factory



Major Product



Yilan Factory



Major Product



Kaohsiung 1st Factory



Major Product



JiangXi Factory



Front-End

Dongguan Factory



Major Product



Kaohsiung 2nd Factory



Major Product





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THINKING Products

Over-Temperature Protection



NTC Thermistor



PTC Thermistor



Temperature Sensor

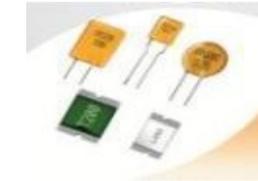
Over-Current Protection



NTC ICL



PTC Thermistor



Polymer PTC Thermistor

Over-Voltage Protection



General Protection



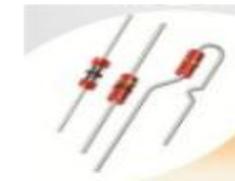
Primary Protection



ESD Protection



TVS Diode



Spark Gap Protector



Thyristor Surge Suppressor



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Major Markets

Information and Communication Technology



Telecom



Power Supply



Consumer Electronics



Computer

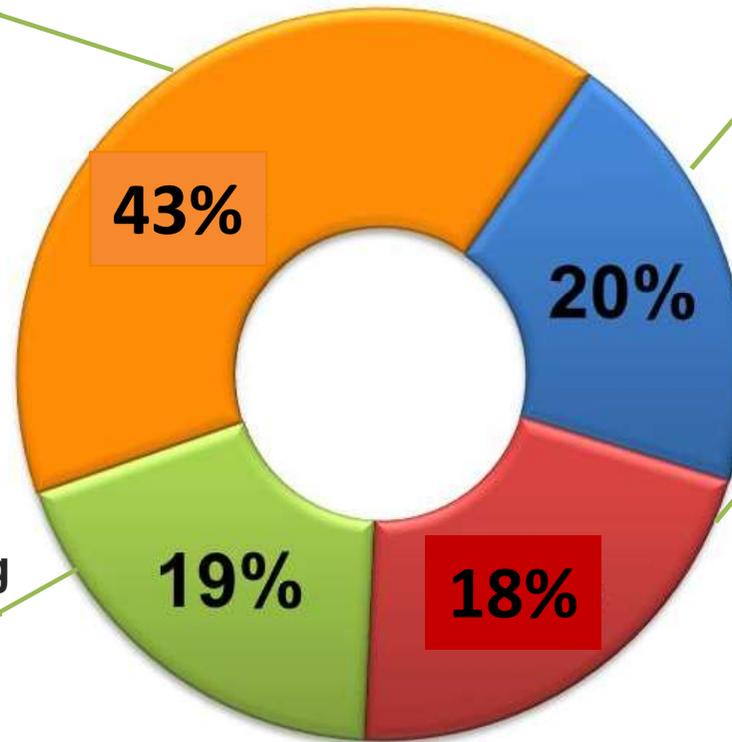
Home Appliances and Lighting



Home Appliances



Lighting



Automotive and Industrial



Automotive
(10%)



Industrial

Medical and Others



Medical

Other

Other applications

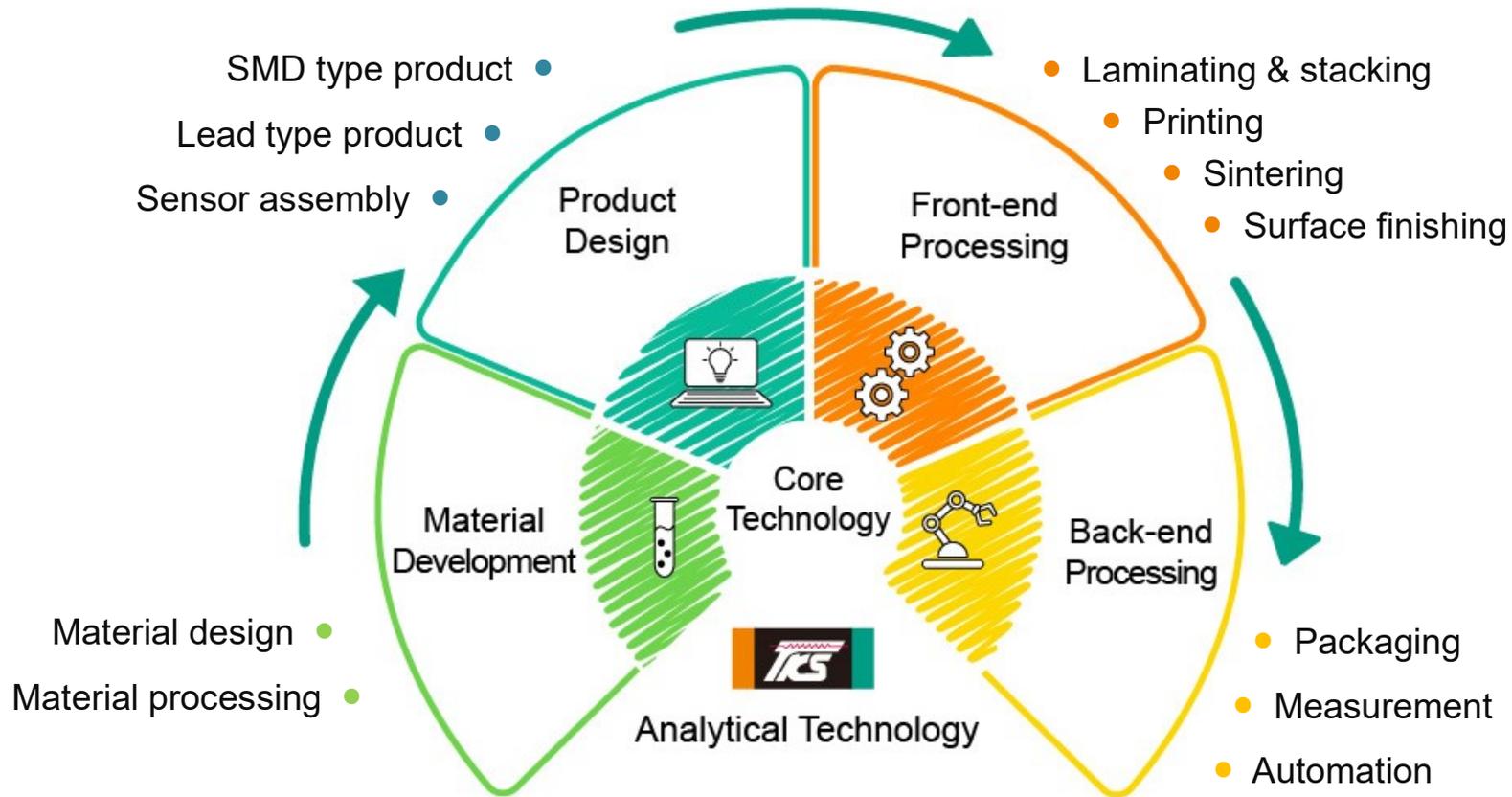


Distributor



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Core Technology

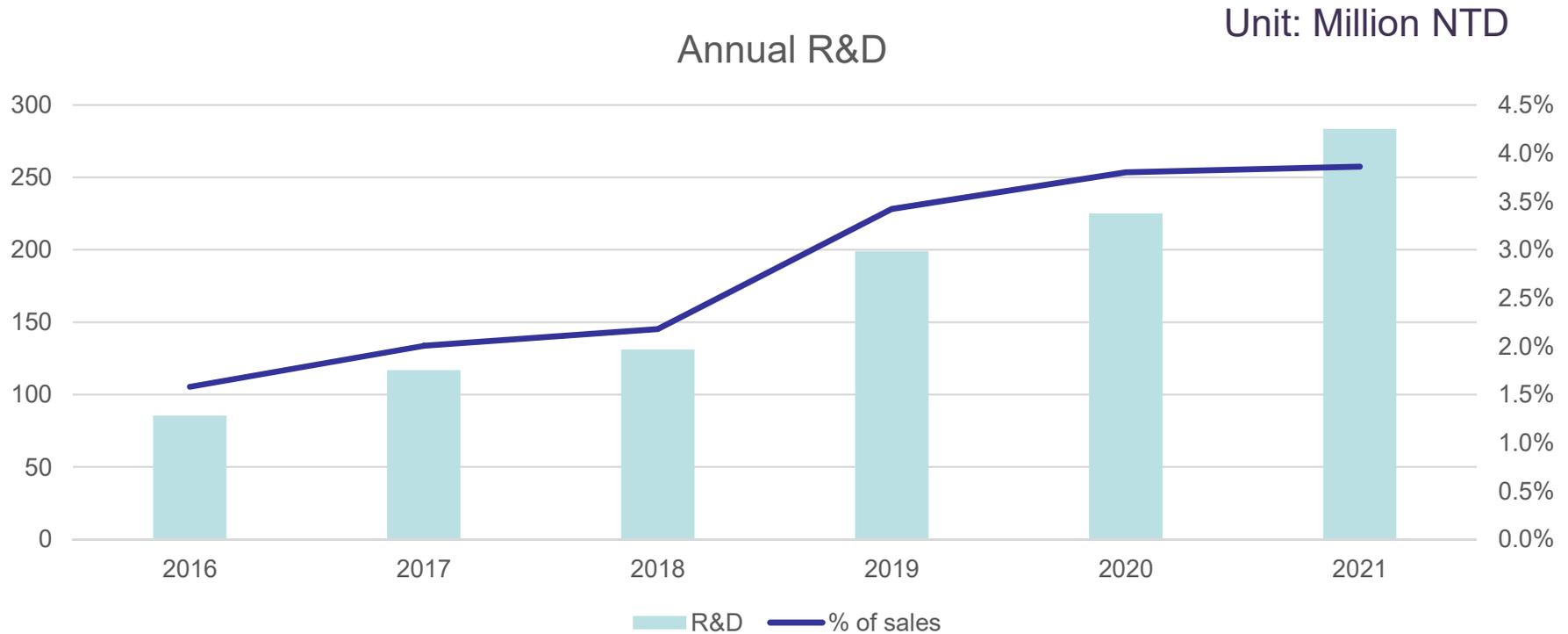




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Commitment to R&D

Focused R&D to capitalize on opportunity in growing markets such as 5G, EV, Medical, Industrial

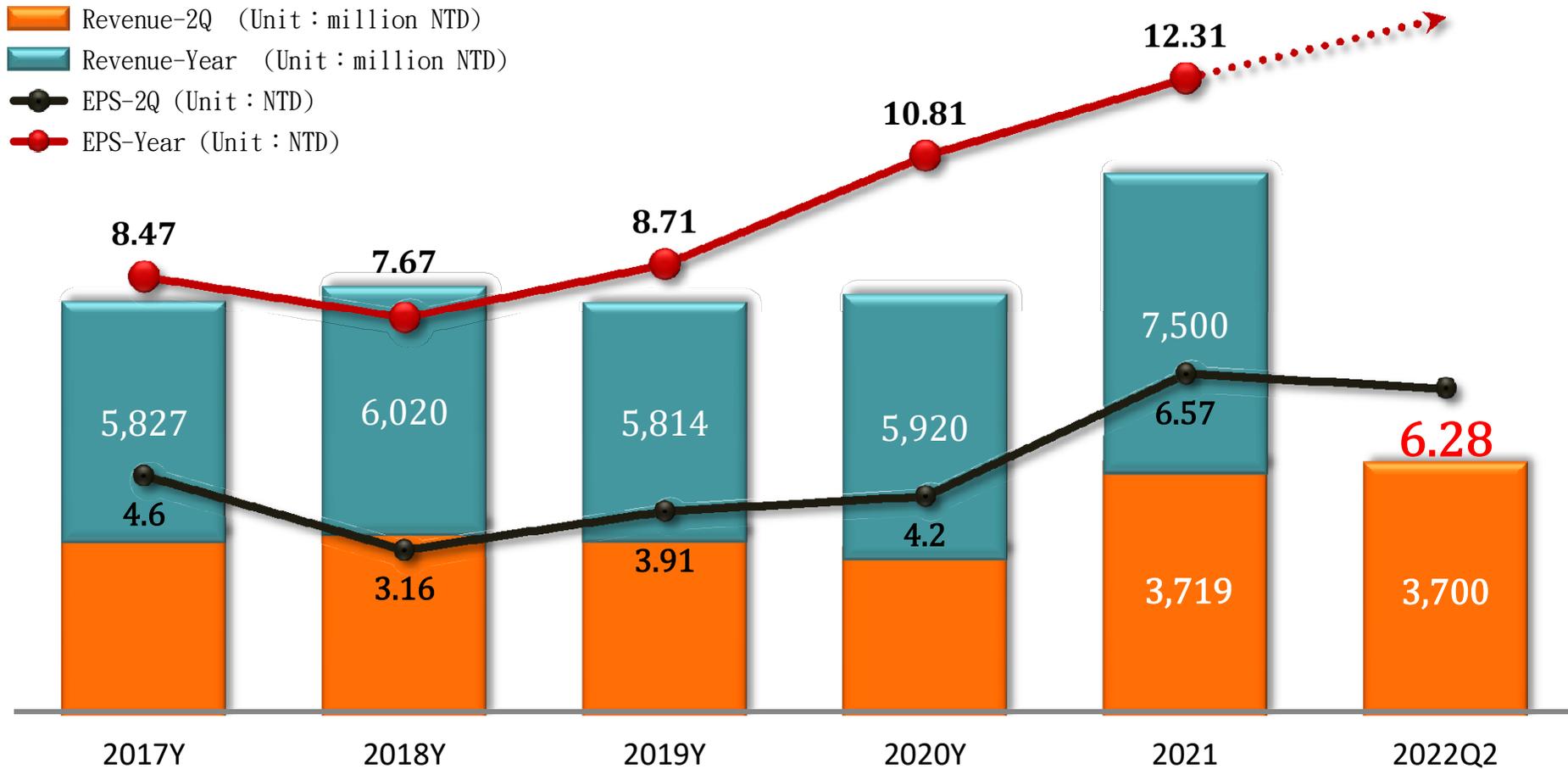


Technical Support

THINKING AE team provides comprehensive technical support.

- **Technical Consultation:** Discussion of technical problems with customers
- **Product Selection Suggestion:** Selecting products in accordance with customer's needs
- **Circuit Design Assistance:** Discussion of circuit design for problems that customers encounter
- **Application Example:** Application experience sharing with customers

Operation Overview: Revenue and EPS of Recent Years



Operation Overview: Yearly Consolidated Income Statement

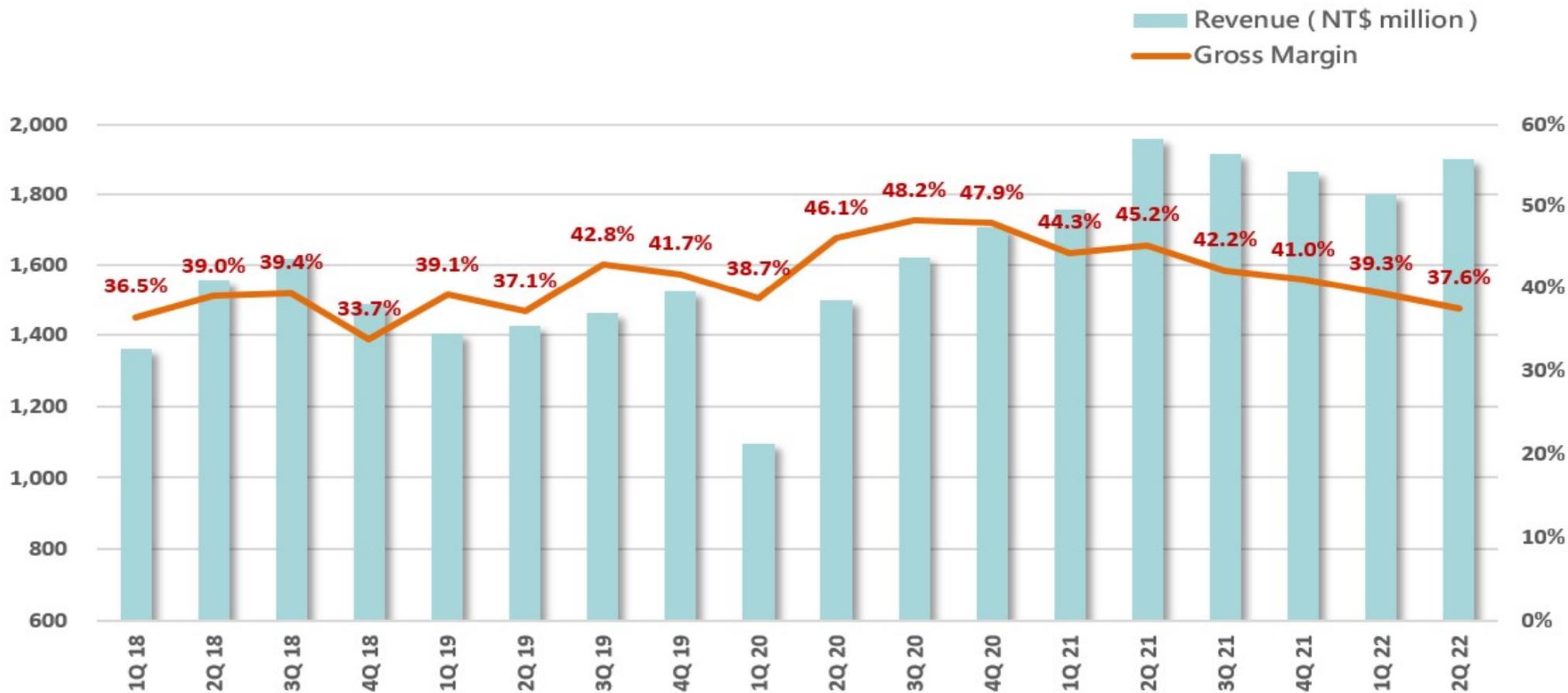
Unit: Million NTD

Item	2022Q2	2022Q1	2021Q2	QoQ	YoY
Net sales	1,900	1,800	1,960	5.6%	-3.1%
Gross profit margin	37.6	39.3	45.3	-1.7%	-7.7%
Operating expenses	312	282	261	10.6%	19.5%
Operating expenses ratio	16.4	15.7	13.3	0.8%	3.1%
Non-operating income and expenses	144	96	-25	50.0%	-676.0%
Net income	411	399	439	3.0%	-6.4%
Net Profit Margin	21.6	22.2	22.4	-0.5%	-0.8%
Earning per share (NTD)	3.18	3.10	3.39	0.08	-0.21



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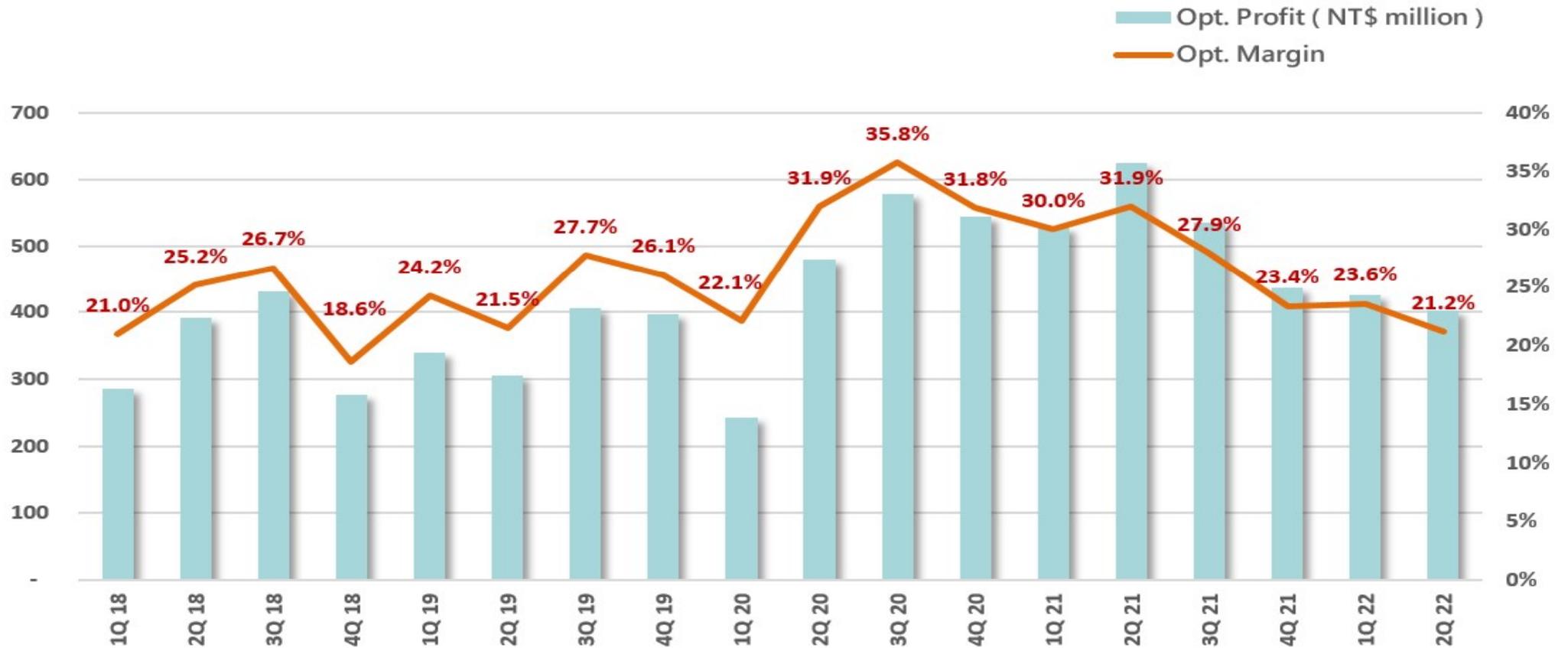
Revenue & Gross Margin





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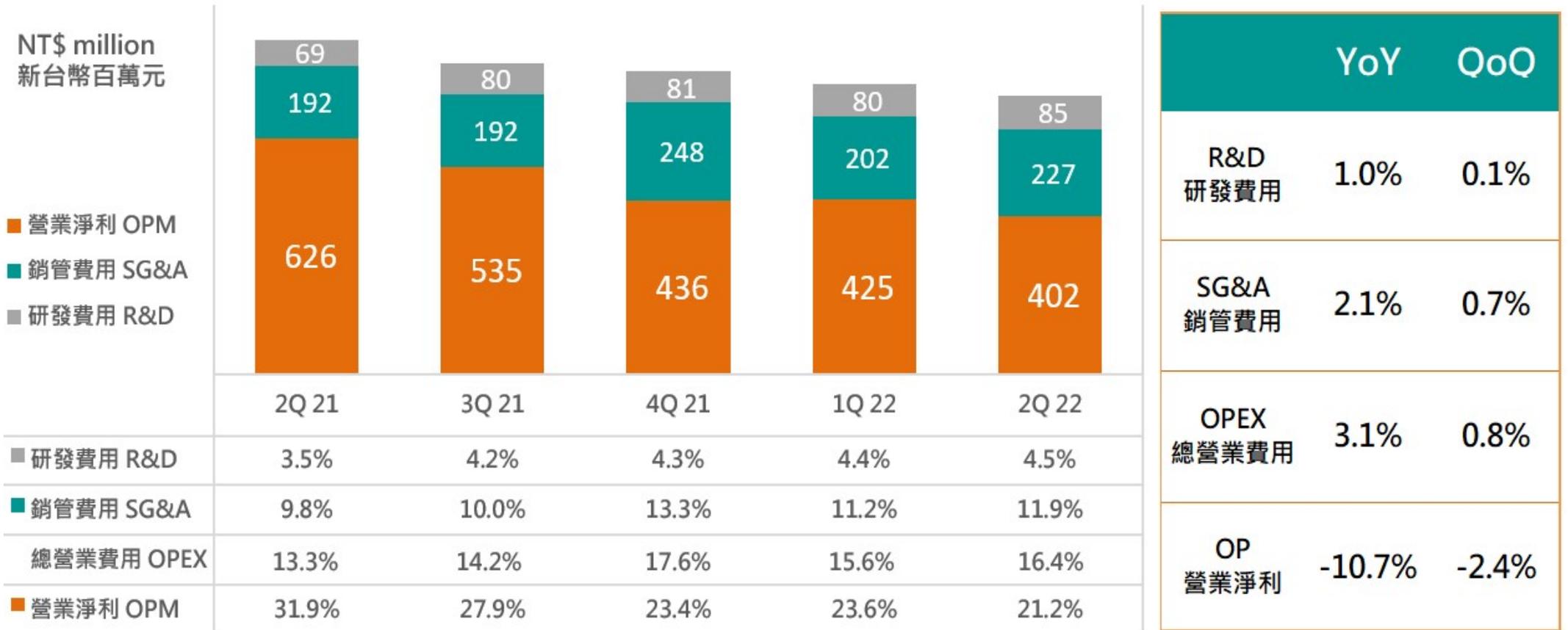
Opt. Profits & Margin





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Opt. Profits & Expenses





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Operation Overview: Consolidated Balance Sheets

Unit: Million NTD

項目	2022.6.30		2022.3.31		2021.6.30		QoQ	YoY
Cash and cash equivalents	3,317	24%	2,870		2,443		15.6%	35.8%
Accounts receivable	2,229	16%	2,226		2,554		0.1%	-12.7%
Inventories	2,067	15%	2,039		1,579		1.4%	30.9%
Current assets	9,363	69%	8,767		8,835		6.8%	6.0%
Fixed assets	2,946	22%	2,836		2,359		3.9%	24.9%
Non-current assets	4,247	31%	4,124		3,440		3.0%	23.5%
Total assets	13,610	100%	12,891		12,275		5.6%	10.9%
Short-term borrowings	390	3%	334		603		16.8%	-35.3%
Account payable	519	4%	487		729		6.6%	-28.8%
Other account payable	649	5%	560		552		15.9%	17.6%
Current liabilities	2,734	20%	1,737		2,223		57.4%	23.0%
Long-term borrowings	1,021	8%	787		522		29.7%	95.6%
Non-current liabilities	2,492	18%	2,277		1,816		9.4%	37.2%
Total liabilities	5,226	38%	4,014		4,039		30.2%	29.4%
Total equity	8,384	62%	8,877		8,236		-5.6%	1.8%



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Operation Overview: Analysis of Financial Ratios

項目		2022.6.30	2022.3.31	2021.6.30	QoQ	YoY
Debt Ratio		38.40%	31.13%	32.90%	7.27%	5.50%
Current Ratio		342.46%	504.73%	397.41%	-162.27%	-54.95%
Account receivable	Turnover ratio (times)	3.33	3.24	2.98	0.09	0.35
	Average collection days	110	113	122	-3	-13
Inventories	Turnover ratio (times)	2.27	2.19	2.89	0.08	-0.61
	Average inventory turnover days	161	166	126	-6	34
Account payable	Turnover ratio (times)	8.10	8.00	5.97	0.10	2.13
	Average payables turnover days	45	46	61	-1	-16

Vision

Contribution to Human Life in **A T I M**



Automotive



Telecom



Industrial



Medical



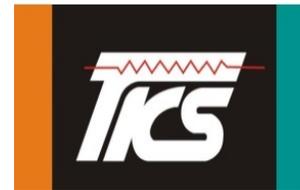
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Q&A

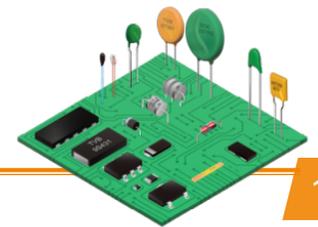


Mission Statement:

Contribute to safety and operation efficiency of electronics



- T** Think
- K** Keen
- S** Service





THANK YOU!

THINKING

Contribute to safety and operation efficiency of electronics